



HINKLE + LANDERS

Certified Public Accountants + Business Consultants

**SUPPORTIVE HOUSING COALITION OF
NEW MEXICO AND AFFILIATES**

**CONSOLIDATED FINANCIAL
STATEMENTS**

**For The Year Ended December 31, 2020,
With Comparative Totals For 2019**

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Table of Contents
For The Year Ended December 31, 2020, With Comparative Totals for 2019

TABLE OF CONTENTS	i
OFFICIAL ROSTER	1
INDEPENDENT AUDITORS' REPORT	2-3
CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated Statement of Financial Position	4
Consolidated Statement of Activities	5
Consolidated Statement of Functional Expenses	6-7
Consolidated Statement of Cash Flows	8
NOTES TO CONSOLIDATED AUDITED FINANCIAL STATEMENTS	9-33
SUPPLEMENTARY INFORMATION	
Consolidated Schedule of Expenditures of Federal Awards	34
Consolidating Schedule of Financial Position of Consolidated Corporations	35-36
Consolidating Schedule of Activities of Consolidated Corporations	37
Consolidating Schedule of Changes In Partners' Equity For Limited Partnerships	38
Consolidated Schedule of Property and Equipment	39-40
Consolidated Schedule of Long-Term Debt	41-42
COMPLIANCE INFORMATION	
Independent Auditor's Report On Internal Control Over Financial Reporting And On Compliance And Other Matters Based On An Audit Of Financial Statements Performed In Accordance With <i>Governmental Auditing Standards</i>	43-44
Independent Auditor's Report On Compliance For Each Major Program And On Internal Control Over Compliance Required By The Uniform Guidance	45-47
Summary of Auditor's Results	48
Schedule of Findings and Questioned Costs	49-55

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES

Official Roster

As of December 31, 2020

Board of Directors

Suzanne Bush	President
Ryan Knight	Treasurer
Jeffrey Harrison	Director
Sequaria Asbury	Director
Ruth Juarez	Director
Jim Morgan	Director
John Myers	Director
Mary Perez	Director
Kathy Sumbry-Wilkins	Director
Becky Teague	Director

Supportive Housing Coalition—Administrative Staff

Steve Ross	Executive Director
Cheri Lopez	Associate Executive Director



INDEPENDENT AUDITOR’S REPORT

Board of Directors of
Supportive Housing Coalition of New Mexico and Affiliates
Albuquerque, New Mexico

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of the Supportive Housing Coalition of New Mexico and Affiliates (collectively referred to as “the Corporation”), all of which are under common control and common management, and consist of a nonprofit organization, two nonprofit affiliates, and two limited partnerships which comprise the consolidated statements of financial position as of December 31, 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Corporation as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters**Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary schedules, as identified in the table of contents, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. One of those schedules, the schedule of expenditures of federal awards, is required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 11, 2021 on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.

Report on Summarized Comparative Information

We have previously audited the Corporation's 2019 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated March 31, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019, is consistent, in all material respects, with the consolidated audited financial statements from which it has been derived.



Hinkle + Landers, P.C.

Albuquerque, NM

June 11, 2021

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Statement of Financial Position
As of December 31, 2020, With Comparative Totals For 2019

ASSETS	Notes	2020	2019
Current Assets			
Cash, restricted cash, and cash equivalents	3	\$ 53,769	57,750
Grant and contract receivables	4	313,805	320,586
Rent receivables	4	42,003	5,893
Prepaid expenses	5	8,110	25,912
Total Current Assets		417,687	410,141
Property and Equipment, net of accumulated depreciation	Sched 5	18,390,990	19,143,328
Other Assets			
Cash restricted for replacement/operating reserve	3	668,444	659,661
Cash restricted to meet tenant deposit liabilities	3	68,807	51,303
Cash restricted for outside reserves	3	20,594	150,568
Cash restricted for residual receipts	3, 22	37,637	39,325
Tax credit fees, net	6	28,881	37,344
Total Other Assets		824,363	938,201
Long-Term Assets			
Due from non-controlled affiliates		-	1,355
Long-Term Development Controlled Affiliate Assets			
Deferred developer's fee	15	6,451	5,023
Investment in affiliates		511,753	511,779
Total Long-Term Development Controlled Affiliate Assets		518,204	516,802
Long-Term Development Assets			
Silver Gardens affiliate loan receivables	1-H, 4	5,128,477	5,128,477
Silver Gardens affiliate loan interest receivables	1-H, 4	1,226,195	1,087,810
Total Long-Term Development Assets		6,354,672	6,216,287
Total Assets		\$ 26,505,916	27,226,114
LIABILITIES			
Current Liabilities			
Bank overdraft	3	\$ -	27,240
Accounts payable	7	99,402	163,499
Payroll related and other accrued liabilities	8	207,848	182,389
Deferred revenue	9	27,542	12,039
Lines of credit	13	76,793	110,403
Current portion of notes payable	Sched 6	65,813	63,018
Total Current Liabilities		477,398	558,588
Long Term Liabilities			
Accrued interest	12	168,835	151,069
Notes payable-net of current portion	Sched 6	2,185,668	2,250,746
Deposits held for tenants	11	51,328	39,866
Other deposits		3,000	3,000
Total Long Term Liabilities		2,408,831	2,444,681
Total Liabilities		2,886,229	3,003,269
Net Assets Without Donor Restrictions			
Unrestricted, undesignated		12,781,138	12,531,813
Capital, General Partner-Controlled Affiliates	Sched 4	1,099,510	1,099,573
Capital, Limited Partner, net	Sched 4	5,822,809	6,449,745
Investment in affiliates	1-G, 1-H	511,753	511,779
Investment in property and equipment, net of related debt (does not include limited partnerships)	Sched 5, 6	938,187	1,030,071
Total Net Assets Without Donor Restrictions		21,153,397	21,622,981
Net Assets With Donor Restrictions	18	2,466,290	2,599,864
Total Net Assets		23,619,687	24,222,845
Total Liabilities and Net Assets		\$ 26,505,916	27,226,114

The independent auditor's report and the accompanying notes are an integral part of these financial statements.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Statement of Activities
For The Year Ended December 31, 2020, With Comparative Totals For 2019

	Without Donor Restrictions	With Donor Restrictions	2020 Total	2019 Total
REVENUE AND SUPPORT				
Revenue				
Rental and management income	\$ 1,302,200	83,772	1,385,972	1,286,342
Program income	320,862	-	320,862	394,851
Investment income	247	30	277	617
Fundraising/event income	21,750	-	21,750	39,634
Less: fundraising/event expense	(1,625)	-	(1,625)	(3,645)
Net fundraising revenue	20,125	-	20,125	35,989
Other income	21,636	4,153	25,789	3,328
Total Revenue	1,665,070	87,955	1,753,025	1,721,127
Support				
Operational grants and programs	3,437,423	186,971	3,624,394	3,198,826
Contributions	109,320	-	109,320	55,222
Contributions in-kind	45,384	-	45,384	198,454
Total Support	3,592,127	186,971	3,779,098	3,452,502
Net Assets Released From Restrictions				
Restrictions satisfied by program payments	324,894	(324,894)	-	-
Total Revenue and Support Before Development Pass-Through Affiliates Revenue	5,582,091	(49,968)	5,532,123	5,173,629
EXPENSES BEFORE DEPRECIATION AND AMORTIZATION				
Program	4,764,487	-	4,764,487	4,790,500
Resource development	106,441	-	106,441	179,281
General and administrative	641,939	-	641,939	353,991
Total Expenses Before Depreciation and Amortization	5,512,867	-	5,512,867	5,323,772
Change in Net Assets Before Development Affiliates Pass-Through Revenue and Depreciation and Amortization				
	69,224	(49,968)	19,256	(150,143)
Program depreciation and amortization	677,194	83,606	760,800	760,077
General and administrative depreciation and amortization	-	-	-	3,910
Total Depreciation and Amortization	677,194	83,606	760,800	763,987
DEVELOPMENT AFFILIATES PASS-THROUGH REVENUE (EXPENSES)				
Development controlled affiliates interest loan income	138,386	-	138,386	139,682
Change in net assets	(469,584)	(133,574)	(603,158)	(774,448)
Net assets, beginning of year	21,622,981	2,599,864	24,222,845	24,997,293
Net assets, end of year	\$ 21,153,397	2,466,290	23,619,687	24,222,845

The independent auditor's report and the accompanying notes are an integral part of these financial statements.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Statement of Functional Expenses
For The Year Ended December 31, 2020, With Comparative Totals For 2019

	Program Services						Total Prop Mgt
	Property Management						
	SHC	Project I	Vista		Downtown		
		Gallinas	Chuska				
Salaries/wages and contract salaries/wages	\$ 200,696	23,520	21,600	56,879	148,314	451,009	
Payroll taxes	14,308	1,567	1,596	4,291	11,029	32,791	
Benefits	39,621	6,043	334	670	14,491	61,159	
Total payroll and related expenses	254,625	31,130	23,530	61,840	173,834	544,959	
Rental assistance	29,790	-	-	-	642	30,432	
Occupancy	84,515	35,511	38,693	32,614	88,612	279,945	
Property taxes	26,102	11,921	14,941	10,960	28,505	92,429	
Professional services	30,277	27,867	11,000	83,397	54,505	207,046	
Insurance	-	2,772	1,848	4,620	17,033	26,273	
Rent and leases	12,165	-	-	-	5,086	17,251	
Interest	2,074	-	-	15,548	156,750	174,372	
Supplies and office expense	7,122	3,028	5,661	16,271	19,328	51,410	
Resource development	44,923	-	-	-	-	44,923	
Bad debt and adjustments	17,672	709	-	5,053	25,026	48,460	
Telephone and communications	22,270	4,086	3,153	2,844	13,155	45,508	
Dues and subscriptions	7,024	1,884	1,913	2,475	4,784	18,080	
Service fees	-	-	36	5,703	6,720	12,459	
Travel and transportation	3,119	-	-	1,262	457	4,838	
Advertising	3,588	-	-	-	3,588	7,176	
Printing and duplication	813	-	-	-	-	813	
Postage and delivery	-	-	-	49	-	49	
Miscellaneous	1,664	2,252	171	1,799	105	5,991	
Professional development	-	-	-	-	-	-	
Equipment and software	-	827	813	-	-	1,640	
Meetings	277	-	-	-	-	277	
Loss on affiliate	89	-	-	-	-	89	
Professional management fees	-	10,162	8,486	15,000	23,407	57,055	
Expenses before depreciation and amortization	548,109	132,149	110,245	259,435	621,537	1,671,475	
Depreciation and amortization expense	154,167	28,174	55,432	245,279	277,748	760,800	
Less expenses included with revenue on the consolidated statement of activities:							
Direct expenses of fundraisers/events	-	-	-	-	-	-	
Total Expenses	\$ 702,276	160,323	165,677	504,714	899,285	2,432,275	

The independent auditor's report and the accompanying notes are an integral part of these financial statements.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Statement of Functional Expenses, Continued
For The Year Ended December 31, 2020, With Comparative Totals For 2019

	<u>Program Services</u>					2020 Expenses	2019 Expenses
	Housing Program	Total	Mgt & General	Fund- raising	Elimin- ations		
Salaries/wages and contract salaries/wages	\$ 385,330	836,339	293,109	77,305	-	1,206,753	974,440
Payroll taxes	28,501	61,292	20,524	5,837	-	87,653	70,419
Benefits	25,038	86,197	38,923	5,197	-	130,317	116,465
Total payroll and related expenses	438,869	983,828	352,556	88,339	-	1,424,723	1,161,324
Rental assistance	2,755,090	2,785,522	1,300	-	-	2,786,822	2,616,035
Occupancy	15,270	295,215	713	-	-	295,928	395,332
Property taxes	-	92,429	-	-	-	92,429	97,832
Professional services	-	207,046	55,551	-	-	262,597	373,228
Insurance	-	26,273	68,214	-	-	94,487	119,088
Rent and leases	36,394	53,645	20,609	4,809	-	79,063	76,659
Interest	-	174,372	52,314	-	(153,235)	73,451	68,841
Supplies and office expense	31,965	83,375	15,420	139	-	98,934	100,406
Resource development	-	44,923	-	-	-	44,923	68,063
Bad debt and adjustments	918	49,378	7,927	-	-	57,305	38,420
Telephone and communications	14,797	60,305	17,650	1,826	-	79,781	59,079
Dues and subscriptions	500	18,580	23,214	6,158	-	47,952	25,158
Service fees	-	12,459	9,298	1,625	-	23,382	21,251
Travel and transportation	5,656	10,494	789	106	-	11,389	19,385
Advertising	-	7,176	-	-	-	7,176	8,857
Printing and duplication	712	1,525	594	4,174	-	6,293	5,595
Postage and delivery	1,971	2,020	5,410	294	-	7,724	4,282
Miscellaneous	859	6,850	801	292	-	7,943	36,519
Professional development	364	364	2,632	104	-	3,100	6,244
Equipment and software	-	1,640	3,906	-	-	5,546	20,096
Meetings	-	277	3,041	200	-	3,518	5,488
Loss on affiliate	-	89	-	-	(63)	26	235
Professional management fees	-	57,055	-	-	(57,055)	-	-
Expenses before depreciation and amortization	3,303,365	4,974,840	641,939	108,066	(210,353)	5,514,492	5,327,417
Depreciation and amortization expense	-	760,800	-	-	-	760,800	763,987
Less expenses included with revenue on the consolidated statement of activities:							
Direct expenses of fundraisers/events	-	-	-	(1,625)	-	(1,625)	(3,645)
Total Expenses	\$ 3,303,365	5,735,640	641,939	106,441	(210,353)	6,273,667	6,087,759

The independent auditor's report and the accompanying notes are an integral part of these financial statements.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Statement of Cash Flows
For The Year Ended December 31, 2020, With Comparative Totals For 2019

	2020	2019
Cash Flows From Operating Activities		
Cash received from support and revenue funding sources	\$ 5,444,639	5,244,685
Cash received from interest income	277	617
Cash paid to employees and suppliers	(5,402,694)	(5,114,898)
Cash paid for interest	(55,685)	(51,298)
Net cash provided (used) by operating activities	(13,463)	79,106
Cash Flows From Investing Activities		
None		
Cash Flows From Financing Activities		
Proceeds from line of credit	2,408,231	1,960,207
Payments on line of credit	(2,441,841)	(1,964,151)
Payments on debt principal	(62,283)	(60,610)
Net cash provided (used) by financing activities	(95,893)	(64,554)
Net increase (decrease) in cash and cash equivalents	(109,356)	14,552
Cash and cash equivalents, beginning of year	958,607	944,055
Cash and cash equivalents at end of year	849,251	958,607
Restricted cash	795,482	900,857
Unrestricted cash	53,769	57,750
Cash and cash equivalents at end of year	\$ 849,251	958,607

Reconciliation of Change in Net Assets to Net Cash Provided (Used) by Operating Activities

Change in Net Assets	\$ (603,158)	(774,448)
Adjustments to reconcile change in net assets to cash provided (used) by operating activities:		
Depreciation expense and amortization	760,800	763,987
Bad debt expense	57,305	38,420
Development controlled affiliates interest loan income	(138,386)	(139,682)
(Increase) decrease in receivables	(85,206)	82,499
(Increase) decrease in cash restricted for tenant security deposits	(17,504)	(6,802)
(Increase) decrease in prepaid expenses	17,802	13,675
(Increase) decrease in due from non-controlled affiliates	1,355	(1,355)
Increase (decrease) in deferred revenue	15,503	(4,024)
Increase (decrease) in bank overdraft	(27,240)	27,240
Increase (decrease) in accrued wages & benefits	25,459	16,821
Increase (decrease) in tenant security deposits	11,462	4,242
Increase (decrease) in accounts payable	(64,097)	40,990
Increase (decrease) in other adjustments	14,676	-
Increase decrease in accrued interest expense	17,766	17,543
Net cash provided (used) by operating activities	\$ (13,463)	79,106

Supplementary Information

Increase in interest on note receivable - Silver Gardens	\$ 138,385	139,682
In-kind contributions	45,384	198,454
	\$ 183,769	338,136

The independent auditor's report and the accompanying notes are an integral part of these financial statements.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

NOTE 1—NATURE OF OPERATIONS

A. Parent Organization

Supportive Housing Coalition of New Mexico (SHC), a nonprofit organization, was incorporated under the laws of the State of New Mexico on January 11, 1996. The stated mission of SHC is to prevent and reduce the incidence of homelessness and to increase the quality of life for people with behavioral health issues in New Mexico by creating affordable, supportive housing in partnership with local communities and member agencies.

The SHC is a designated affordable housing development organization (AHDO). Primary organizational activities include the management of multifamily rental properties and the administration of tenant based rental assistance vouchers. Housing development activities performed require a complex layering of public and private funding sources for capital.

These sources of financing are restricted and governed by a variety of statutory and regulatory requirements. As such, some of SHC's multifamily rental properties have legal structures separate and distinct from SHC, including Limited Partnerships, Limited Liability Corporations and Single Asset Not-For-Profit Corporations.

B. Principles of Consolidation (Affiliates)

The consolidated financial statements include the accounts of SHC, Project I, Vista Gallinas Community Partnership, Chuska and Downtown Limited Partnerships. Intercompany accounts and transactions for these entities have been eliminated in the preparation of the consolidated financial statements. Collectively, the consolidated entity is referred to as the "Corporation".

C. Basis For Consolidation—Control Combined With An Economic Interest

Supportive Housing Coalition of New Mexico, Inc. has:

- a majority voting interest on the Board of Project I and Vista Gallinas.
- the direct ability to appoint individuals that together constitute a majority of the votes of the fully constituted boards.
- responsibility for the operating results of Project I and Vista Gallinas.

For the year ended December 31, 2020, the Corporation was required to consolidate Project I and Vista Gallinas Community Partnership into its financials based on the criteria noted above.

D. Consolidation of Limited Partnerships

FASB 810-20-25 (FASB 810) includes a presumption that a general partner controls the partnership no matter what the ownership interest is and requires the sole general partner in a limited partnership to consolidate the partnership unless the presumption of control is overcome.

The Corporation evaluated its relationship with the limited partnerships in which it is currently the general partner and determined the presumption of control, as defined by FASB 810 could not be overcome. Therefore, the Corporation has consolidated the assets, liabilities, and results of operations and recorded their general partner percentage of ownership in these limited partnerships.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

E. Board of Directors

SHC, Vista Gallinas Community Partnership, and AMHHC Project I (Project I) are governed by the same Board of Directors. The Board Members have the responsibility for determining policy and for the execution and evaluation of programs and activities conducted by the Corporation. SHC's Board is limited to a minimum of five members and a maximum of fifteen members. Board members are selected based upon the geographic, cultural, economic, and business interest of SHC. The term served by a Board member is one year, with no term limits.

F. Limited Partnerships

SHC is the General Partner in four (4) for-profit housing development affiliates. Two of the partnerships are controlled affiliates based on the guidance of FASB 810, and their accounts are consolidated in these financial statements. There are also partnerships (Silver Gardens and Silver Gardens II) that have been determined not to be controlled affiliates and their accounts are not consolidated in these financial statements. The Partnerships were organized to construct and manage housing projects in New Mexico. Under the terms of the agreements, the General Partner is entitled to approximately .01% or less of distributable cash, profits and losses plus the reimbursement of expenses. The Limited Partners retain ownership of the remaining approximate 99.99% of the projects. Under the terms of the agreements, the Limited Partners are entitled to tax credits over 15 years. At the expiration of the tax credit period, SHC has the option to purchase the housing projects at a substantially discounted rate. All four projects are funded primarily with tax credits and to a lesser extent from grants. SHC was involved in the development of these projects and receives development fees.

G. Affiliates

SHC's affiliates consist of two single asset nonprofit corporations and two limited partnerships. The determinations of why and when affiliates should be and should not be consolidated are disclosed below. The following affiliates of SHC and have been consolidated in these financial statements.

1. AMHHC Project I

AMHHC Project I, Inc., (Project I) a nonprofit organization 501(c)(3), was incorporated under the laws of the State of New Mexico on January 20, 2000. The stated mission of the Project is to provide low income disabled persons with housing facilities and services specially designed to meet their physical, social, and psychological needs, and to promote their health, security, happiness, and usefulness in longer living. Project I consists of 18 units of low-income housing. Although the Project was created as a separate organization apart from SHC, it meets the requirements of being an affiliate of SHC under (FASB 958) and therefore, its accounts have been consolidated and presented as a whole with SHC.

2. Vista Gallinas Community Partnership

Vista Gallinas Community Partnership (Vista Gallinas) a nonprofit organization 501(c)(3), was incorporated under the laws of the State of New Mexico on January 30, 2007. The stated mission of Vista Gallinas is to provide low income disabled persons with housing facilities and services specially designed to meet their physical, social, and psychological needs, and to promote their health, security, happiness, and usefulness in longer living. Vista Gallinas

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

consists of 15 units of low-income housing. Although Vista Gallinas was created as a separate organization apart from SHC, it meets the requirements of being an affiliate of SHC under (FASB 958) and therefore, its accounts have been consolidated and presented as a whole with SHC.

3. Chuska Apartments, LP

Chuska Apartments, LP (Chuska) is a New Mexico limited partnership, which was formed on August 29, 2006 to develop and operate an apartment complex in Gallup, New Mexico known as Chuska Apartments. There are 30 units based on restrictive covenants.

The general partner of Chuska is SHC, which owns .01% of the organization and the investor limited partner is Enterprise Housing Alliance Fund II, LP, which owns the remaining 99.99%.

Chuska meets the requirements of being a controlled affiliate of SHC under (FASB 810), and therefore, its accounts have been consolidated and presented as a whole with SHC. Chuska Apartments were fully completed and operational as of June 30, 2009.

a. Investment in Development Affiliate

SHC has made capital contributions to Chuska Apartments, LP in the cumulative amount of \$806,399 as of December 31, 2020.

b. Chuska Lease Agreement

SHC has entered into a lease commitment agreement with Chuska Apartments, LP to rent 10 permanent housing units of the apartment complex. The lease ran from July 1, 2008 to June 30, 2011 and is now on a year to year basis. The monthly rent for the lease shall be 30% of the tenants' income. SHC acknowledges that all 30 units in the complex being leased are low-income units as defined in the Internal Revenue Code IRC 42(g)(2).

In connection with the lease agreement, SHC has received funding from HUD and MFA to assist with operating expenses associated with the 10 units, which are to be used for permanent housing. This funding has passed through to Chuska by SHC.

c. Chuska Development Fee Agreement

Chuska has entered into a development services agreement with SHC. The agreement provides for a development fee of \$841,623 for services in connection with the development of the project and the supervision of the construction. The development fee has been earned and capitalized into the basis of the building. At December 31, 2020, the unpaid balance of \$389,306 is considered non-current and is deemed collectible to SHC. The term of the agreement begins April 3rd, 2007 and ends December 31, 2021.

4. Downtown @700-2nd LP

Downtown @700-2nd, LP (Downtown) is a New Mexico limited partnership, which was formed on May 19, 2008 to develop and operate an apartment complex in Albuquerque, New Mexico known as Downtown @700-2nd. The Apartments consist of 72 micro-efficiency units of housing based on restricted covenants.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

The general partner of Downtown is SHC-NM Downtown, LLC, which owns .01% of the organization. SHC-NM Downtown, LLC is a wholly owned subsidiary of SHC. The investor limited partner is Enterprise RB Fund I, LP, which owns the remaining 99.99%.

Downtown meets the requirements of being a controlled affiliate of SHC and therefore, its accounts have been consolidated and presented as a whole with SHC. Downtown Apartments were completed March 31, 2010.

a. Investment in Development Affiliate

SHC has made capital contributions to Downtown @700-2nd, LP in the cumulative amount of \$293,111 as of December 31, 2020.

b. Downtown @700-2nd Development Agreement

Downtown has entered into a development services agreement with SHC. The agreement provides for a development fee of \$1,118,811 for services in connection with the development of the project and the supervision of the construction. The term of the agreement begins May 19th, 2008 and ends December 31, 2099. The majority of the development fee was paid in 2010 in accordance with the services agreement.

c. Downtown @700-2nd Lease Agreement

SHC has entered into a lease commitment agreement with Downtown @700-2nd for 3,022 square feet, which has been designated for an office and public café. The lease term for this space is for seventeen (17) years, which began in February of 2010. The café was not subleased at December 31, 2020. Because a tenant for the café could not be found, the space has been utilized to operate as an on-property tenant convenience store. This arrangement has been popular with the property tenants.

H. Non-Controlled Affiliates

1. Silver Gardens I, LLC

Silver Gardens I, LLC (Silver Gardens), a New Mexico limited liability company, was formed on January 8, 2007 to develop and operate a multi-family community located in the downtown area of Albuquerque, NM, known as the Silver Gardens Apartments. The apartments consist of 66 mixed income, low income housing tax credit units. As of December 31, 2020, per the Silver Gardens audit report, total assets were \$5,578,662, liabilities were \$5,616,164 and equity was \$(37,502). SHC's investment in the project as of December 31, 2020, was \$302,174. The entity will operate in accordance with applicable HUD or other federal and state regulations. The entity is eligible for the low-income housing credit under Section 42(a) of the Code.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

The ownership of Silver Gardens I, LLC is as follows:

Co-Managing Members	Percentage Interest
Housing Coalition Alvarado Project, LLC	0.0051%
Silver Gardens I Manager, LLC	0.0049%
Investor Manager	
Enterprise RB Fund I, L.P.	99.99%
Total	100.00%

Housing Coalition Alvarado Project, LLC is owned in its entirety by SHC, which is the sponsor of the project, and its capital contributions to Silver Gardens as of December 31, 2020 were \$302,174.

It has been determined that SHC does not have effective control over the operations of Silver Gardens I. Therefore, Silver Gardens I does not meet the requirements of being a consolidated affiliate of SHC and its accounts have not been consolidated and presented as a whole with SHC.

Silver Gardens Apartments were completed as of May 2010.

a. Loan Receivable From Non-Controlled Affiliate

SHC has loaned Silver Gardens I, LLC \$2,313,515. Out of that total, \$1,898,412 in loan proceeds originated from the City of Albuquerque. The City has assigned a lien on the loan or what the loan proceeds will be expended on. If the loan proceeds are not used for their intended purpose, these funds and/or property would be due back to the City. All funds appeared to be used for their proper purpose as of December 31, 2020. The following schedule presents what is available and what has been drawn-down as of December 31, 2020 and 2019.

	Balance at 2020	Balance at 2019
<u>Workforce Housing Trust Funds Grant</u>	\$ 1,898,412	1,898,412

SHC made available its Workforce Housing Trust Funds Grant for construction purposes for Silver Gardens in exchange for a note payable. The note accrues interest at 3.5% beginning November 1, 2010. Payment of interest and principal will be made out of net operating cash flow after obligations of higher priority have been paid. All principal and interest are considered long-term assets.

<u>UDAG Loan</u>	75,000	75,000
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SHC loaned \$75,000 to Silver Gardens I on November 13, 2008. These funds were loaned for pre-development costs and will bear interest beginning November 1, 2010 at 3.5%. Payment of interest and principal will be made out of operating cash flow after obligations of higher priority have been paid. This note is due November 1, 2060.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

	<u>Balance at 2020</u>	<u>Balance at 2019</u>
<u>Home Depot Foundation Loan</u>	100,000	100,000
SHC received a grant from the Home Depot Foundation and used the proceeds to fund a loan to Silver Gardens of \$100,000. In consideration for this loan, Silver Gardens agreed to comply with applicable obligations and use restrictions set forth in the Grant Agreement from the Home Depot Foundation. The loan is interest free until November 1, 2010, when it will begin to accrue interest at 3.5% per annum compounded monthly. Payment of interest and principal will be made out of net operating cash flow after obligations of higher priority have been paid. This note is due November 1, 2060.		
<u>Green Communities Loan</u>	40,103	40,103
In 2009, Enterprise Community Partners, Inc., an affiliate of the investor member, and SHC entered into a Green Communities Initiative Grant Agreement in the amount of \$41,102. These funds were the source of a loan commitment from SHC to Silver Gardens. This loan will bear interest beginning on November 1, 2010 at 3.5%. Payment of interest and principal will be made out of net operating cash flow after obligations of higher priority have been paid. This note is due November 1, 2060.		
<u>MFA Capital Outlay Sponsor Loan</u>	200,000	200,000
SHC loaned \$200,000 to Silver Garden I on February 22, 2010. These funds were loaned for the construction and development of an affordable housing community known as the Silver Gardens Phase I Project in the City of Albuquerque, NM. Interest will accrue at an interest rate of 3.5% compounded annually. Payment of interest and principal will be made out of net operating cash flow after obligations of higher priority have been paid. This note is due March 1, 2050.		
	\$ 340,103	340,103

2. Silver Gardens II, LLC

Silver Gardens II, LLC, (Silver Gardens II) was formed on November 10, 2010 to develop and operate a multi-family community located in the downtown area of Albuquerque, NM, known as Silver Gardens II Apartments. The apartments consist of 55 mixed income, low income housing tax credit units. As of December 31, 2020, per the Silver Gardens II audit report, total assets were \$6,774,387, liabilities were \$3,601,066 and equity was \$3,173,321. SHC's investment in the project as of December 31, 2020, was \$209,579. The entity will operate in accordance with applicable HUD or other federal and state regulations. The entity is eligible for the low-income housing credit under Section 42(a) of the Code.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

The ownership of Silver Gardens II, LLC is as follows:

Co-Managing Members	Percentage Interest
Housing Coalition Alvarado Project II, LLC	0.0051%
Silver Gardens II Manager, LLC	0.0049%
Investor Manager	
Wincopin Circle LLLP and Enterprise Green Communities West II, LP	99.99%
Total	100.00%

Housing Coalition Alvarado Project II, LLC is owned in its entirety by SHC, which is the sponsor of the project and its capital contributions to Silver Gardens II as of December 31, 2020 is \$209,579.

It has been determined that SHC does not have effective control over the operations of Silver Gardens II. Therefore, Silver Gardens II does not meet the requirements of being a consolidated affiliate of SHC and its accounts have not been consolidated and presented as a whole with SHC.

Silver Gardens II Apartments were completed as of December 5, 2011.

a. Loan Receivable From Non-Controlled Affiliate

SHC has loaned Silver Gardens II, LLC \$2,814,962. Out of that total, \$2,499,962 in loan proceeds originated from the City of Albuquerque. The City has assigned a lien on the loan or what the loan proceeds will be expended on. If the loan proceeds are not used for their intended purpose, these funds and/or property would be due back to the City. All funds appeared to be used for their proper purpose as of December 31, 2020. The following schedule presents what is available and what has been drawn-down as of December 31, 2020.

	Balance at 2020	Balance at 2019
<u>Workforce Housing Trust Funds Grant</u>	\$ 2,499,962	2,499,962

SHC made available its Workforce Housing Trust Funds Grant for construction purposes for Silver Gardens II in exchange for a note payable. The note accrues interest at 1% beginning December 1, 2012. Payment of interest and principal will be made out of net operating cash flow after obligations of higher priority have been paid. All principal and interest are considered long-term assets and are due November 1, 2062.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

	Balance at 2020	Balance at 2019
<u>FHLB Loan</u>	\$ 315,000	315,000

SHC received a grant from the Federal Home Loan Bank of Dallas and used the proceeds to fund a loan to Silver Gardens II of \$315,000. In consideration for this loan, Silver Gardens II agreed to comply with applicable obligations and use restrictions set forth in the Grant Agreement from the Federal Home Loan Bank of Dallas. The loan will accrue interest at 1% per annum. Payment of interest and principal will be made out of net operating cash flow after obligations of higher priority have been paid. This note is due December 31, 2062.

	\$ 2,814,962	2,814,962
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I. Operational Funding

SHC's major operational funding is provided by the U.S. Department of Housing and Urban Development, the City of Albuquerque, the New Mexico Mortgage Finance Authority, and with additional support from other entities and foundations.

Rental revenue is a major funding source. Activities supported by these funding sources are as follows:

1. Community Housing Program

The Community Housing Program provides tenant based rental assistance, on a scattered site basis, to over 275 households in the Albuquerque metropolitan area. This department, funded from four main sources, utilizes over 140 different private landlords and properties. As with all SHC housing, the agency partners with homeless and behavioral health service organizations to provide on-going supportive services to the residents.

2. Property Management

SHC currently owns and manages two properties in the Albuquerque metropolitan area. Additionally, SHC manages four of its affiliate properties. Expenses recorded in this category represent the cost of providing maintenance, facility improvements, unit leasing and tenant/neighborhood relations.

Property names and number of units are as follows:

<u>Apartments</u>	<u># of Units</u>
West Central	13
Sunport	80
Project I	18
Vista Gallinas	15
Chuska	30
Downtown	72
Total	228

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Basis of Accounting

The accompanying consolidated financial statements have been prepared using the accrual method of accounting. Under the accrual method of accounting, revenues are recognized when earned rather than received, and expenses are recognized when the related liability is incurred rather than when paid.

B. Basis of Presentation

The Corporation prepares consolidated financial statements in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-205 and 958-605, and subsections. Under the guidance expressed in these statements, an organization's net assets and its revenues, expenses, gains and losses are classified based on whether they are restricted by donors. Amounts for each of these two classes of net assets; net assets with donor restrictions and net assets without donor restrictions, are required to be displayed in a consolidated statement of financial position and amounts of change in each of these classes of net assets are required to be displayed in a consolidated statement of activities. Recognition of the expiration of donor-imposed restrictions in the period in which the restrictions expire is required. Expirations of restrictions that simultaneously increase one class of net assets and decrease another (reclassifications) are reported separately from other transactions in the consolidated statement of activities.

Amounts for the Corporation's total assets, liabilities and net assets are to be reported in a consolidated statement of financial position; the change in the Corporation's net assets is reported in a consolidated statement of activities; and the change in its cash and cash equivalents is reported in a consolidated statement of cash flows.

1. Net Assets without Donor Restrictions

Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. The organization's Board of Directors may designate assets without restrictions for specific operational purposes from time to time.

Undesignated net assets represent the investment in undesignated assets and amounts invested in property and equipment, less accumulated depreciation and amortization, investment in controlled affiliates and invested capital in limited partnerships.

2. Net Assets with Donor Restrictions

Net assets with donor restrictions are the result of contributions and other inflows of assets that are subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions can be fulfilled and removed by actions of the organization pursuant to those stipulations or by the passage of time. Other donor restrictions are perpetual in nature. Net assets perpetual in nature result from contributions and other inflows of assets, the use of which is limited by donor-imposed stipulations that cannot be removed by actions of the Corporation. Net assets with donor restrictions are related to the Project I and Vista Gallinas buildings. The two nonprofit affiliates are single asset nonprofit

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

corporations and their net assets are considered to be with donor restrictions. The amount of net assets with donor restrictions as of December 31, 2020 was \$2,466,290 which includes capital advances as well as other net assets with donor restricted amounts. For more information, please refer to the “Capital Advance” note on page 30 as well as the “Net Assets with Donor Restrictions” note on page 31 in this report.

C. Estimates in Preparing Consolidated Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

D. Statement of Cash Flows

For purposes of the statement of cash flows, the Corporation includes cash, restricted cash and all highly liquid investments with an original maturity of three months or less as cash equivalents.

E. Impairment of Long-Lived Assets

The Corporation accounts for long-lived assets in accordance with the provisions of FASB ASC 360-10 and subsections. ASC 360-10 requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or the fair value less costs to sell. Management does not believe impairment indicators are present as of December 31, 2020 and 2019.

F. Income Tax Status

SHC, Project I and Vista Gallinas are exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and are not considered private foundations within the meaning of Section 509(A) of the Code. They do, however, file their Federal Form 990 tax returns in the U.S. federal jurisdiction and the online charitable registration in the Office of the Attorney General for the State of New Mexico. The SHC, Project I, and Vista Gallinas are generally no longer subject to examination by the Internal Revenue Service and the New Mexico Taxation and Revenue Department for fiscal years before 2017. The organizations are not currently under audit nor have the organizations been contacted by any of these jurisdictions. Management believes that they are operating within their tax-exempt purpose.

The Partnerships (Downtown and Chuska) have elected to be treated as pass-through entities for income tax purposes and, as such, are not subject to income taxes. Rather, all items of taxable income, deductions and tax credits are passed through to and are reported by its limited partners on their respective income tax returns. Limited partners, in turn, issue K-1s to pass income and loss to the investors. The Partnerships federal tax status as pass-through entities are based on their legal status as Partnerships. Accordingly, the Partnerships are not required to take any tax

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

positions in order to qualify as pass-through entities. The Partnerships are required to file and do file tax returns (Form 1065) with the Internal Revenue Service and other taxing authorities. Accordingly, these financial statements do not reflect a provision for income taxes and the Partnerships have no other tax positions, which must be considered for disclosure.

G. Fair Value Measurements

FASB ASC 820-10 and subsections establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). (The inputs and methodology used for valuing the Corporation's financial assets and liabilities are not indicators of the risks associated with those instruments.) The three levels of the fair value hierarchy under FASB ASC 820-10 are as follows:

Level 1 – Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury and federal agency securities and federal agency mortgage-backed securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 – Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third-party pricing services for identical or similar assets or liabilities. There were no assets and liabilities to be disclosed for this category.

Level 3 – Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

The fair value of investments securities is the market value based on the quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use unobservable inputs to the limited market activity of the instrument. The Corporation's significant financial instruments are cash and investments. For these financial instruments, carrying values approximate fair value.

The following methods and assumptions were used by the Corporation in estimating the fair value of its financial instruments:

Investment in controlled affiliates – The carrying amount reported in the statement of financial position derives directly from the audit reports of those controlled affiliates.

The following table summarizes the valuation of the Corporation's financial instruments by the above FASB ASC 820-10 categories as of December 31, 2020:

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

Description	Unadjusted Quoted Market Prices (Level 1)	Significant Other Observables Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Investment in controlled affiliates	\$ -	-	511,753	511,753

The table below reconciles the beginning and ending balances for assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

<u>Investment in Non-Controlled Affiliates</u>	<u>2020</u>	<u>2019</u>
Beginning balance	\$ 511,779	512,014
Loss on affiliate	(26)	(235)
End balance	\$ <u>511,753</u>	<u>511,779</u>

H. Fair Value of Financial Instruments

The carrying amounts of cash and cash equivalents, receivables, payables, accrued expenses and other liabilities approximate fair value due to the short maturity periods of these instruments. The fair value of long-term debt is the carrying value due to the adjustable market rate of interest.

I. Grant Receivables

Grant receivables represent the amount expended during the grant period that will be reimbursed by the grantor after year-end. When the reimbursed receipts are received in the next year, the receivable will then be reduced.

J. Property, Equipment, and Depreciation

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using primarily the straight-line method. The Corporation capitalizes all expenditures for property and equipment with a cost of \$5,000 or more with a useful life greater than one year. Items with a cost of less than \$5,000 are expensed in the year of acquisition. Repairs and maintenance expenses are charged to operations when incurred and major betterments and replacements are capitalized. One exception to this rule was the initial purchase of property of furniture and equipment for new housing developments. In this case, the aggregate amount is capitalized even though the individual items may be under the \$5,000 amount.

The major classifications of property and equipment and the related depreciable lives are as follows:

<u>Classification</u>	<u>Estimated Useful Lives</u>
Land	Perpetual
Land Improvements	15 years
Buildings	39 to 40 years
Building Improvements	7 to 27.5 years
Computer/Software	3 years
Furniture and Equipment	5 years

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

K. Contribution of Services

Contributions of services are recognized in the financial statements of the Corporation only if the services received (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

L. Donated Property and Equipment

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specified purpose. Assets donated with explicit restrictions regarding their use and contributions of cash must be used to acquire property and equipment and are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Corporation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Corporation reclassifies net assets with donor restriction to net assets without donor restrictions at that time.

M. Promises to Give/Pledges

Promises to give receivable for contributions are recognized upon notification of a donor's unconditional promise to give to the Corporation. An allowance for uncollectible promises to give is recorded based on an analysis of collection histories and management's prior experience with major donors. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a donor restriction expires; that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statement of activities as assets released from restrictions. As of December 31, 2020 and 2019, the Corporation had \$0 in pledges receivable.

N. Restricted and Unrestricted Support and Revenue

Contributions received are recorded as net assets with donor restrictions or net assets without donor restrictions depending on the existence or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statement of Activities as net assets released from restrictions.

O. Allowance for Doubtful Accounts

The Corporation uses the allowance method to account for uncollectible client rent receivables. The Corporation provides an allowance for uncollectible accounts equal to the estimated uncollectible portion of a client rent receivable. Management's estimate is based on historical experience and its

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

evaluation of the current status of the client rent receivable. It is the policy of the Corporation to allowance any rent receivable amounts that have not been collected over sixty (60) days. No other allowance has been established for the other types of receivables as all are deemed collectible.

P. Expense Allocations

The costs of providing the various programs and other activities of the Corporation have been summarized on a functional basis in the consolidated statements of functional expenses. Salary and other personnel costs that are not directly coded to a programmatic activity are allocated based on the best estimate of employees. Building maintenance, and depreciation expenses are allocated among the programs and supporting services benefited. Other operating costs are allocated using various allocation methodologies including allocations based on personnel, square footage, or revenue generated.

Q. Liquidity and Availability of Financial Resources

The Corporation regularly monitors liquidity to meet its cash flow requirements and operating needs. The availability of financial assets is primarily affected by management designations, the nature of the underlying assets, external limitations imposed by donors or contracts with others. The Corporation is substantially supported by restricted grants. Because a donor's restriction required resources to be used in a particular manner or in a future period, the Corporation must maintain sufficient resources to meet those responsibilities to its donors. These financial assets may not be available for general expenditure within one year. As part of the Corporation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Corporation can invest cash in excess of daily requirements in short-term investments. Occasionally, the board designates a portion of any operating surplus to its liquidity reserve.

Liquidity is as follows:

	2020	2019
Cash and cash equivalents	\$ 53,769	57,750
Receivables	355,808	326,479
Unused line of credit	123,207	89,597
Less those unavailable for general expenditures within a year due to:		
Restricted by donor with purpose restrictions	-	(38,500)
Restricted by donor with time restrictions	-	(15,000)
Current assets available to meet cash needs for general expenditures within one year.	<u>\$ 532,784</u>	<u>330,729</u>

R. Accrued Wages and Benefits

Employees of the Corporation earn wages and annual leave based on stated policies. Earned but unpaid wages and "paid time off" (PTO) annual leave are payable to the employee upon termination not to exceed a total of one year's worth of earned leave for that specific employee. These accrued amounts are shown as a liability on the statement of financial position and the related change in liability is reflected as an expense in the year of change.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

S. Advertising

The Corporation expenses advertising costs as incurred. Advertising costs are incurred primarily for the dissemination of program information.

T. Affiliates Inter-Corporation Receivables and Payables

During the course of operations, numerous transactions occur between SHC and its affiliates. The result is there are amounts owed to and from the individual entities. Inter-corporation receivables and payables are eliminated in the Consolidated Financial Statements. Inter-corporation receivables and payables are presented at net amounts for each corporation in certain financial schedules presented in the supplementary schedules of this audit report. Please see Note 16.

U. Rental Income

1. AMHHC Project I

Project I charges tenants for apartment rentals ranging from \$0 to \$682 per month based on a sliding scale. The difference between the amounts the tenant pays and the HUD approved rental amount is covered under the Project Rental Assistance Contract. From January 01, 2020 through February 29, 2020, the HUD approved rental charge per apartment was \$571 per month. From March 1, 2020 through December 31, 2020, HUD approved rental charge per apartment was \$682 per month. The Redland Apartment complex maintained an average occupancy rate of 93% for the year ended December 31, 2020.

2. Vista Gallinas Community Partnership

Vista Gallinas charges tenants for apartment rentals ranging from \$0 to \$695 per month based on a sliding scale. The difference between the amounts the tenant pays and the HUD approved rental amount is covered under the Project Rental Assistance Contract. From January 01, 2020 through March 31, 2020, the HUD approved rental charge per apartment was \$578. From April 1 through December 31, 2020, the HUD approved rental charge per apartment was \$695 per month. The Vista Gallinas Apartment complex maintained an average occupancy rate of 99% for the year ended December 31, 2020.

SHC also owns and manages several other apartment units with rental amounts ranging from \$0 to \$711 per month.

V. Tax Credits

The Limited Partnership's low-income housing tax credits are contingent on their ability to maintain compliance with applicable sections of Section 42 of the Internal Revenue Code. Failure to maintain compliance with occupant eligibility, unit gross rents, or to correct noncompliance within a specified time period with respect to the "low-income" units, could result in recapture of previously taken tax credits plus interest. As of December 31, 2020, the Corporation appeared to be in compliance with IRC 42.

W. Operating and Replacement Reserves

The Limited Partnerships, Project I, and Vista Gallinas have or are in the process of establishing reserves in accordance with agreements and loan documents. The funds in the accounts are intended to be used to fund operation and debt service deficits. The purposes of the replacement

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

reserves are to fund major repairs, capital expenditures and replacement of capital items in the apartment buildings. Interest earned on the replacement reserve shall be added to the replacement reserve.

X. Outside Operating Reserve

Outside operating reserves of \$20,594 are additional funds available to the Downtown @700-2nd Limited Partnership given to SHC as a developer fee (income). However, these are restricted funds designated by the agreement between SHC and Enterprise to be used according to the guidelines outlined in the partnership agreement.

Y. Contingency and Risks

SHC is required to comply with Internal Revenue Code (IRC) 42 regulations related to its low-income housing limited partnership developments. Failure to meet certain tests related to these regulations could result in the revocation of SHC's 501(c)(3) exempt status.

Certain grants require fulfillment of certain conditions as set forth in the grant agreements and may be subject to audit. Failure to fulfill the conditions could result in the return of funds to grantors. Management does not expect to return any significant grant funds due to not fulfilling grant conditions.

Z. Comparative Financial Statements

The consolidated financial statements include certain prior-year summarized comparative information in total but not in each net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with SHC's consolidated financial statements for the year ended December 31, 2019.

AA. Reclassifications

Certain reclassifications may have been made to the 2019 summarized financial statement information to conform to the current year presentation.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

NOTE 3—CASH, RESTRICTED CASH, AND CASH EQUIVALENTS

Cash consisted of the following as of December 31:

	2020					
	SHC	Project I	Vista Gallinas	Chuska	Downtown	Total
Operating accounts	\$ 2,871	7,071	3,136	9,621	29,849	52,548
Money market	1,221	-	-	-	-	1,221
Replacement/operating reserves	5,447	38,295	22,847	25,206	576,649	668,444
Security deposit escrow	21,412	3,926	4,257	6,178	33,034	68,807
Outside reserve	20,594	-	-	-	-	20,594
Residual receipts	-	31,820	5,817	-	-	37,637
Total	<u>\$ 51,545</u>	<u>81,112</u>	<u>36,057</u>	<u>41,005</u>	<u>639,532</u>	<u>849,251</u>

	2019					
	SHC	Project I	Vista Gallinas	Chuska	Downtown	Total
Operating accounts	\$ (23,637)	1,973	(1,802)	15,998	35,759	28,291
Money market	1,220	-	-	-	-	1,220
Petty cash	600	100	-	300	-	1,000
Replacement/operating reserves	5,625	40,643	19,339	19,795	574,258	659,660
Security deposit escrow	20,044	3,007	3,571	5,153	19,528	51,303
Outside reserve	150,568	-	-	-	-	150,568
Residual receipts	-	31,809	7,516	-	-	39,325
Total	<u>\$ 154,420</u>	<u>77,532</u>	<u>28,624</u>	<u>41,246</u>	<u>629,545</u>	<u>931,367</u>

Restricted cash is in the amount of \$795,482 and \$900,856 for the year ended 2020 and 2019, respectively. Restrictions include HUD and partnership replacement reserves, operating reserves, security deposits, outside reserves, and residual receipts reserve.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

NOTE 4—RECEIVABLES

A summary of receivables at December 31 is presented below:

Grant and Contract Receivables	2020	2019
Housing First - City of Albuquerque	\$ 215,231	210,082
HUD - Casa Bonita	33,083	34,145
Other	30,809	1,643
MFA	16,753	19,900
HUD - COC	17,929	6,621
Silver Gardens I	-	1,129
United Way	-	24,998
CYFD	-	19,493
Falling Colors	-	2,575
Total grant and contract receivables	\$ 313,805	320,586
Rent Receivables	2020	2019
Downtown - OneSite	\$ 5,034	2,615
Properties	18,347	1,871
Chuska - OneSite	19,259	3,423
Project I - OneSite	1,794	619
Vista Gallinas - OneSite	4	-
Allowance for doubtful accounts	(2,435)	(2,635)
Net rent receivables	\$ 42,003	5,893
Development Affiliates Receivables	2020	2019
Chuska - CARE 66/City of Gallup Sponsor Loan	\$ 50,000	50,000
Chuska - HUD COC Sponsor Loan	371,000	371,000
DT @700-2nd - City Land Sponsor Loan	958,500	958,500
DT @700-2nd - WH Sponsor Loan	2,607,441	2,607,441
DT @700-2nd - Green Grant Sponsor Loan	49,624	49,624
DT @700-2nd - HUD COC Sponsor Loan	54,520	54,520
DT @700-2nd - LTTT Sponsor Loan	75,000	75,000
DT @700-2nd - MFA Pre-Development Loan	50,000	50,000
Silver Gardens - WH Sponsor Loan	1,898,412	1,898,412
Silver Gardens - Home Depot Sponsor Loan	100,000	100,000
Silver Gardens - UDAG Sponsor Loan	75,000	75,000
Silver Gardens - Green Grant Sponsor Loan	40,103	40,103
Silver Gardens - MFA Capital Outlay Sponsor Loan	200,000	200,000
Silver Gardens II - WH Sponsor Loan	2,499,962	2,499,962
Silver Gardens II - FHLB Sponsor Loan	315,000	315,000
Total Development Affiliate Receivables/Payables	9,344,562	9,344,562
Consolidated Eliminations	(4,216,085)	(4,216,085)
Total development affiliate receivable	\$ 5,128,477	5,128,477

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

<u>Development Affiliates Loan Interest Receivables/Payable</u>	<u>2020</u>	<u>2019</u>
Chuska - HUD COC Sponsor Interest Receivable/Payable	\$ 51,515	47,312
Chuska - City of Gallup Sponsor Interest Receivable/Payable	7,357	6,787
DT @700-2nd - WH Sponsor Interest Receivable/Payable	1,060,891	952,608
DT @700-2nd - City Land Sponsor Interest Receivable	378,829	342,594
DT @700-2nd - MFA Pre-Development Interest Rec./Payable	6,824	6,258
DT @700-2nd - HUD COC Sponsor Interest Receivable	18,896	16,907
DT @700-2nd - MFA LTTF Interest Receivable/Payable	9,347	8,508
DT @700-2nd - Green Grant Interest Receivable/Payable	5,760	5,209
SG - WH Sponsor Interest Receivable/Payable	805,385	716,911
SG - Home Depot Sponsor Interest Receivable/Payable	42,664	37,764
SG - UDAG Sponsor Interest Receivable/Payable	31,998	28,323
SG - Green Grant Sponsor Interest Receivable/Payable	17,109	15,144
SG - MFA Capital Outlay Sponsor Interest Receivable/Payable	88,113	79,135
SG II -City WH Sponsor Interest Receivable/Payable	210,383	183,426
SG II -FHLB Sponsor Interest Receivable/Payable	30,543	27,107
Total Controlled Development Affiliates Loan Interest Rec./Pay.	2,765,614	2,473,993
Consolidated Eliminations	<u>(1,539,419)</u>	<u>(1,386,183)</u>
Total developer's affiliates loan interest receivable	\$ <u>1,226,195</u>	<u>1,087,810</u>

It is the policy of the Corporation to allowance any rent receivable amounts that have not been collected over sixty (60) days.

NOTE 5—PREPAID EXPENSES

Prepaid expense represents amounts paid in advance for the following:

	<u>2020</u>	<u>2019</u>
Prepaid rents and deposits	\$ 5,990	5,990
Prepaid expenses - Downtown	2,120	7,701
Other prepaid expenses	-	10,456
Prepaid expenses - Project I	-	827
Prepaid expenses - Chuska	-	125
Prepaid expenses - Vista Gallinas	-	813
Total prepaid expenses	\$ <u>8,110</u>	<u>25,912</u>

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

NOTE 6—TAX CREDIT FEES

Tax credit fees are related to the Downtown and Chuska buildings. Tax credit fees were not included in the cost of the building and are being amortized over the credit compliance period (15 years). Tax credit fees are as follows:

	<u>2020</u>	<u>2019</u>
Tax credit fees - Downtown	\$ 77,382	77,382
Accumulated amortization	(56,194)	(51,035)
Tax credit fees - Chuska	49,562	49,562
Accumulated amortization	<u>(41,869)</u>	<u>(38,565)</u>
Tax credit fees, net	<u>\$ 28,881</u>	<u>37,344</u>

NOTE 7—ACCOUNTS PAYABLE

Accounts payable are invoiced amounts outstanding as of the December 31 as follows:

	<u>2020</u>	<u>2019</u>
SHC	\$ 35,569	83,154
Chuska	19,983	18,313
Project I	9,992	12,731
Vista Gallinas	11,219	13,561
Downtown	<u>22,639</u>	<u>35,740</u>
Total accounts payable	<u>\$ 99,402</u>	<u>163,499</u>

NOTE 8—PAYROLL RELATED AND OTHER ACCRUED LIABILITIES

Payroll related liabilities consist of compensated absences, accrued payroll and related accrued payroll benefits.

Accrued payables consist of expenditures that were not invoiced by vendors, but the expenses have been incurred.

Payroll related and other accrued liabilities as of December 31 are as follows:

	<u>2020</u>					
	<u>SHC</u>	<u>Project I</u>	<u>Vista Gallinas</u>	<u>Chuska</u>	<u>Downtown</u>	<u>Total</u>
Payroll related liabilities	\$ 72,445	808	1,286	2,033	5,316	81,888
Accrued payables	-	-	-	62,591	63,369	125,960
Total	<u>\$ 72,445</u>	<u>808</u>	<u>1,286</u>	<u>64,624</u>	<u>68,685</u>	<u>207,848</u>
	<u>2019</u>					
	<u>SHC</u>	<u>Project I</u>	<u>Vista Gallinas</u>	<u>Chuska</u>	<u>Downtown</u>	<u>Total</u>
Payroll related liabilities	\$ 58,818	626	543	1,255	4,187	65,429
Accrued payables	3,423	-	-	56,888	56,649	116,960
Total	<u>\$ 62,241</u>	<u>626</u>	<u>543</u>	<u>58,143</u>	<u>60,836</u>	<u>182,389</u>

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

NOTE 9—DEFERRED REVENUE

Deferred revenue is as follows:

	2020	2019
Deferred tenant revenue	\$ 27,542	12,039

NOTE 10—DEFERRED FINANCING FEES

Deferred financing fees relate to the Chuska Apartments Limited Partnership project. As a result of ASU No. 2015-03, deferred financing costs were reclassified in the balance sheet from other assets to loan payable beginning in 2019. Deferred financing fees for the years ended December 31, 2020 and 2019, respectively, were as follows:

	2020	2019
Deferred financing fees	\$ 1,816	1,816
Accumulated amortization	(568)	(522)
Net deferred financing fees	\$ 1,248	1,294

Deferred financing fees reduce SHC’s development affiliate’s receivable and are eliminated in the consolidated statement of financial position.

NOTE 11—DEPOSITS HELD FOR TENANTS

Deposits held for tenants represent deposits collected for rental security deposits.

NOTE 12—ACCRUED INTEREST

Accrued interest consists of accrued interest expense related to notes payable. At December 31, 2020, the amount was \$168,835 and \$151,069 in 2019.

NOTE 13—LINE OF CREDIT

A \$200,000 revolving line of credit agreement, with an interest rate of 3.75%, was put in place with US Bank in October 2016 and is renewed annually. The outstanding balance at December 31, 2020 was \$76,793 and \$110,403 at December 31, 2019 and is collateralized by accounts, instruments, investment property, inventory, and equipment.

NOTE 14—CARE 66 LOANS PAYABLE

SHC has two loans payable totaling \$597,750 due to Care 66, a non-profit social services provider located in Gallup, New Mexico. Care 66 was expected to be a general partner in the Chuska Apartments Limited Partnership and the amount SHC owed Care 66 was expected to be converted to an equity position in the Chuska partnership; however, it was decided in 2012 that the loans would remain as such and the amount is due in March of 2039.

NOTE 15—DEFERRED DEVELOPER’S FEE

The deferred developer’s fee of \$416,920 is a fee owed to SHC, but will be deferred until the Chuska Apartments Limited Partnership, the Downtown @700-2nd Limited Partnership, and the Silver Gardens II, LLC have generated excess cash and have satisfied other liabilities positioned at a higher priority than SHC’s position.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

NOTE 16—INTER-CORPORATION ELIMINATIONS

Amounts due to and from SHC to affiliates are as follows:

<u>Intercorporation Eliminations</u>	<u>SHC</u>	<u>Project I</u>	<u>Vista Gallinas</u>	<u>Chuska</u>	<u>Downtown</u>
Loans - Due to SHC from controlled affiliates	\$ 4,214,837	-	-	(419,752)	(3,795,085)
Interest - Due from SHC to controlled affiliates	1,539,419	-	-	(58,872)	(1,480,547)
Deferred developer fee	410,469	-	-	(389,306)	(21,163)
Investment in controlled affiliates	1,099,510	-	-	(806,399)	(293,111)
Loss on affiliate investment	63	-	-	(25)	(38)
Development controlled affiliates interest loan income	153,235	-	-	(4,773)	(148,462)
Other interfund receivables/payables	141,994	(6,277)	(21,570)	(66,934)	(47,213)
Property management fees	57,055	(10,162)	(8,486)	(15,000)	(23,407)
Total	<u>\$ 7,616,582</u>	<u>(16,439)</u>	<u>(30,056)</u>	<u>(1,761,061)</u>	<u>(5,809,026)</u>

NOTE 17—CAPITAL ADVANCES - CONTINGENCY

In April of 2004 SHC's affiliate, Project I, received its final Section 811 Capital Advance from HUD. The total amount of advances received for the construction of the Redland Apartments equaled \$1,077,775. The terms of the Capital Advance agreement do not require repayment of the advance as long as the property financed is used solely as rental housing for low income disabled persons. The term of the agreement is for 40 years commencing from April 4, 2003.

In July of 2002, the City of Albuquerque provided Project I with HOME Program funds from HUD to pay for utility expansion charges for the Section 811 project. The total amount received from the City of Albuquerque totaled \$32,067. The terms of this agreement do not require repayment of the advance as long as the property is used as an affordable rental housing project. The term of the agreement is for 20 years commencing from February 19, 2003.

As of December 31, 2020 the SHC's affiliate, Vista Gallinas, had received all of its Section 811 Capital Advance from HUD for the construction of the Vista Gallinas Apartments equaling \$1,398,465. The terms of the Capital Advance agreement do not require repayment of the advance as long as the property financed is used solely as rental housing for low income disabled persons. The term of the agreement is for 40 years.

As of December 31, 2020, the SHC's affiliate, Vista Gallinas, had received all of its New Mexico Mortgage Finance Authority HOME Program funds from HUD. Funds, totaling \$600,000 were used to pay for project development charges for the Section 811 project. The terms of this agreement do not require repayment of the advance as long as the property is used as an affordable rental housing project. The term of the agreement is for 20 years ending on May 1, 2029.

Management determined that the likelihood of repayment was remote. As a result, the advances and loans were accounted for as contributions in the year of receipt.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

Capital advances as of December 31, 2020 and 2019 are as follows:

<u>Description</u>	<u>Amount</u>
Section 811 Capital Advance - Project I	\$ 1,077,775
HOME Program Capital Advance Project I	32,067
Section 811 Capital Advance - Vista Gallinas	1,398,465
NM MFA HOME Program - Vista Gallinas	<u>600,000</u>
Total Capital Advances	<u>\$ 3,108,307</u>

NOTE 18—NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions as of December 31, 2020 are as follows:

<u>Net Assets With Donor Restrictions</u>	<u>2019</u>	<u>Additions</u>	<u>Released</u>	<u>2020</u>
Vista Gallinas	\$ 1,692,640	-	(54,019)	1,638,621
Project I	853,724	-	(26,055)	827,669
ABQ Community Foundation	-	14,000	(14,000)	-
MFA Capacity	13,500	-	(13,500)	-
United Way 19-20	25,000	-	(25,000)	-
Wells Fargo - Prop Improvement	15,000	-	(15,000)	-
PNM Foundation	-	15,000	(15,000)	-
Total	<u>\$ 2,599,864</u>	<u>29,000</u>	<u>(162,574)</u>	<u>2,466,290</u>

NOTE 19—LEASE COMMITMENTS

SHC leases its office space and copier machines under operating leases. Rental expense under these leases were \$73,977 and \$72,777 for the years ending December 31, 2020 and 2019, respectively. The future remaining lease payments under these agreements are as follows:

	<u>625 Silver</u>	<u>Copiers</u>	<u>Total</u>
2021 \$	65,851	5,356	71,207
2022	62,192	1,785	63,977
Thereafter	-	-	-
Total \$	<u>128,043</u>	<u>7,141</u>	<u>135,184</u>

NOTE 20—RETIREMENT PLAN

SHC participates in a defined contribution retirement plan called a SIMPLE IRA PLAN (Plan). This plan is for the benefit of all eligible professional and support staff of SHC who qualify under applicable participation requirements. Under the terms of the plan, contributions are made and are invested, at the discretion of the plan participant, in one or more of the investment vehicles available under the plan. The plan currently provides for SHC to make matching contributions up to 3% of eligible employee salary. Retirement expense for the years ended December 31, 2020 and 2019 was \$12,787 and \$8,975, respectively.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

NOTE 21—CONCENTRATION OF RISK-CONTINGENCIES

Government Funding Sources

Funding from government agencies constituted a significant portion of the Corporation’s support. This funding is vulnerable to changes in the legislative priorities of the federal, state and local governments. The management of the Corporation does not expect that the support from these sources will be lost in the near term.

Concentrations of Risk For Projects

Project I’s sole asset is the Redland Apartments. Project I’s operations are concentrated in the multifamily real estate market. In addition, Project I operates in a heavily regulated environment. The operations of the Project are subject to the administrative directives, rules, and regulations of federal, state, and local regulatory agencies, including but not limited to, HUD. Such administrative directives, rules, and regulations are subject to change by an act of Congress or an administrative change mandated by HUD. Such changes may occur with little notice or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

Vista Gallinas’s sole asset is the Vista Gallinas Apartments. Vista Gallinas’s operations are concentrated in the multifamily real estate market. In addition, Vista Gallinas operates in a heavily regulated environment. The operations of the Project are subject to the administrative directives, rules, and regulations of federal, state, and local regulatory agencies, including but not limited to, HUD. Such administrative directives, rules, and regulations are subject to change by an act of Congress or an administrative change mandated by HUD. Such changes may occur with little notice or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

NOTE 22—RESIDUAL RECEIPTS

Vista Gallinas and Project I’s Annual Financial Statement submissions to the U.S. Department of Housing and Urban Development’s (HUD) Real Estate Assessment Center (REAC) calculated a surplus of cash in a prior period. This excess cash must be kept in a separate bank account and is restricted by HUD.

NOTE 23—INSURED CASH AND CASH EQUIVALENTS

The Corporation maintained separate bank account balances for each legal entity which were covered by \$250,000 FDIC insurance coverage per banking institution. At December 31, the cash and cash equivalents that were not fully insured by FDIC were as follows:

	2020	2019
	Downtown	Downtown
Held at U.S. Bank	\$ 640,138	629,545
FDIC insurance	250,000	250,000
Uninsured	\$ (390,138)	(379,545)

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Notes To Consolidated Financial Statements
For The Year Ended December 31, 2020, With Comparative Totals For 2019

NOTE 24—IN-KIND DONATIONS

SHC had the following in-kind donation revenues at December 31:

	<u>2020</u>	<u>2019</u>
Donated goods, materials, and services	\$ <u>45,384</u>	<u>198,454</u>

Donations include radio and media advertising, sporting event tickets, and other similar donations. All donations were used for SHC programs.

NOTE 25—EVALUATION OF SUBSEQUENT EVENTS

Subsequent events are events or transactions that occur after the consolidated statement of financial position date but before the consolidated financial statements are issued. The Corporation recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the consolidated statement of financial position, including the estimates inherent in the process of preparing the consolidated financial statements. The Corporation's consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the consolidated statement of financial position but arose after the consolidated statement of financial position date and before consolidated financial statements are available to be issued. The Corporation has evaluated subsequent events through June 11, 2021, which is the date the consolidated financial statements were available to be issued.

West Central Apartments

SHC sold West Central Apartments on March 23, 2021. All proceeds, gains or losses will be recorded in the fiscal year ending December 31, 2021.

Chuska Apartments Limited Partnership

Effective February 1, 2021, pending final signatures, equity ownership of the Chuska Apartments Limited Partnership will wholly transfer to SHC.

New LLC's

SHC signed Memorandum of Understanding agreements in August of 2020 with a developer for the construction and development of apartment complexes (San Roque Apartments LLC and La Serena Apartments LLC) in Albuquerque, New Mexico. No further progress has been made in relation to these LLC's.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Schedule of Expenditures of Federal Awards
For The Year Ended December 31, 2020

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	CFDA Number	Pass-Through Agency	Sched 1 Federal Expenditures
<i>Direct Programs</i>			
U.S. Department of Housing and Urban Development			
Supportive Housing for Persons with Disabilities - Capital Advance	*14.181	n/a	\$ 2,476,240
Supportive Housing for Persons with Disabilities (Section 811):			
HUD 811 Project Rental Assistance-Project 1	14.181	n/a	87,150
HUD 811 Project Rental Assistance-Vista Gallinas	14.181	n/a	70,821
Total Supportive Housing for Persons with Disabilities			2,634,211
Continuum of Care Program			
Tenant Based Rental Assistance	14.267	n/a	489,158
Continuum of Care - Chuska Project	14.267	n/a	45,921
Continuum of Care - Downtown Project	14.267	n/a	33,667
Total Continuum of Care Program			568,746
Total Expenditures of Federal Awards			\$ 3,202,957

*Denotes major program

Note 1 - Basis of Presentation

The accompanying consolidated schedule of expenditures of federal awards includes the federal grant expenditure activity for the consolidated financial statements of Supportive Housing Coalition of New Mexico, which includes the consolidated affiliates AMHHC Project I, and Vista Gallinas. The schedule is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance).

Note 2 - Non-Cash Federal Assistance

No non-cash federal assistance was received during the year ended December 31, 2020.

Note 3 - Capital Advances

The Corporation's capital advance balances as of December 31, 2020, are as follows:

Description	Amount
Section 811 Capital Advance - Project I	\$ 1,077,775
HOME Program Capital Advance Project I	32,067
Section 811 Capital Advance - Vista Gallinas	1,398,465
NM MFA HOME Program - Vista Gallinas	600,000
Total Capital Advances	\$ 3,108,307

The federal compliance supplement for CFDA 14.181 (Section 811 Capital Advances) states that in order to protect its interest in a capital advance, HUD requires a note and mortgage, for a 40-year term. The owner is not required to repay the principal or pay interest and the note is forgiven at maturity, as long as the owner provides housing for the designated class of people in accordance with applicable HUD requirements. However, the full outstanding balance on the note should be considered Federal awards expended, included in determining Type A programs and reported as loans on the Schedule of Expenditures of Federal Awards or accompanying notes in accordance with the Uniform Guidance. No such requirement was found for CFDA 14.239 (HOME Program Capital Advances) and therefore, the capital advance was not included in the determination of Type A programs.

Note 4 - Subrecipients

SHC provided no federal awards presented above to sub-recipients.

Note 5 - Cost Rate

SHC did not use the 10% de minimis cost rate.

See the independent auditor's report.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidating Schedule of Financial Position of Consolidated Corporations
As of December 31, 2020, With Comparative Totals For 2019

	Notes	Supportive Housing Coalition	AMHHC Project I	Vista Gallinas	Chuska Apartments Limited Partnership	Downtown @700-2nd	Eliminations	2020 Total	Sched 2 2019 Total
ASSETS									
Current Assets									
Cash, restricted cash, and cash equivalents	3	\$ 4,092	7,071	3,136	9,621	29,849	-	53,769	57,750
Grant and contract receivables	4	313,805	-	-	-	-	-	313,805	320,586
Rent receivables, net of allowance	4	17,347	1,759	4	18,959	3,934	-	42,003	5,893
Prepaid expenses	5	5,990	-	-	-	2,120	-	8,110	25,912
Total Current Assets		341,234	8,830	3,140	28,580	35,903	-	417,687	410,141
Property and Equipment, net of accumulated depreciation	Sched 5	2,368,536	764,852	1,640,897	5,033,083	8,583,622	-	18,390,990	19,143,328
Other Assets									
Cash restricted for replacement/operating reserves	3	5,447	38,295	22,847	25,206	576,649	-	668,444	659,661
Cash restricted to meet tenant deposit liabilities	3	21,412	3,926	4,257	6,178	33,034	-	68,807	51,303
Cash restricted for outside reserves	3	20,594	-	-	-	-	-	20,594	150,568
Cash restricted for residual receipts	3, 22	-	31,820	5,817	-	-	-	37,637	39,325
Tax credit fees, net	6	-	-	-	7,693	21,188	-	28,881	37,344
Total Other Assets		47,453	74,041	32,921	39,077	630,871	-	824,363	938,201
Long-Term Assets									
Due from controlled affiliates	18	141,993	-	-	-	-	(141,993)	-	-
Due from non-controlled affiliates		-	-	-	-	-	-	-	1,355
Total Long-Term Assets		141,993	-	-	-	-	(141,993)	-	1,355
Long-Term Development Controlled Affiliate Assets									
Development affiliates loan receivables	4	4,214,837	-	-	-	-	(4,214,837)	-	-
Development affiliates loan interest receivables	4	1,539,420	-	-	-	-	(1,539,420)	-	-
Deferred developer's fee	15	416,920	-	-	-	-	(410,469)	6,451	5,023
Investment in affiliates	1-G,1-H	1,611,263	-	-	-	-	(1,099,510)	511,753	511,779
Total Long-Term Development Controlled Affiliate Assets		7,782,440	-	-	-	-	(7,264,236)	518,204	516,802
Long-Term Development Assets									
Silver Gardens affiliate loan receivables	1-H, 4	5,128,477	-	-	-	-	-	5,128,477	5,128,477
Silver Gardens affiliate loan interest receivables	1-H, 4	1,226,195	-	-	-	-	-	1,226,195	1,087,810
Total Long-Term Development Assets									
Total Assets		\$ 17,036,328	847,723	1,676,958	5,100,740	9,250,396	(7,406,229)	26,505,916	27,226,114

See the independent auditor's report.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidating Schedule of Financial Position of Consolidated Corporations, Continued
As of December 31, 2020, With Comparative Totals For 2019

	Notes	Supportive Housing Coalition	AMHHC Project I	Vista Gallinas	Chuska Apartments Limited Partnership	Downtown @700-2nd	Eliminations	Sched 2 Cont. 2020 Total	2019 Total
Current Liabilities									
Bank overdraft	3	\$ -	-	-	-	-	-	-	27,240
Accounts payable	7	35,569	9,992	11,219	19,983	22,639	-	99,402	163,499
Payroll related and other accrued liabilities	8	72,445	808	1,286	64,624	68,685	-	207,848	182,389
Deferred revenue	9	6,279	58	1,002	5,283	14,920	-	27,542	12,039
Due to controlled affiliates	16	-	6,277	21,570	66,934	47,213	(141,994)	-	-
Lines of credit	13	76,793	-	-	-	-	-	76,793	110,403
Current portion of notes payable	Sched 6	65,813	-	-	-	-	-	65,813	63,018
Total Current Liabilities		256,899	17,135	35,077	156,824	153,457	(141,994)	477,398	558,588
Long Term Liabilities									
Accrued interest	12	56,556	-	-	79,622	32,657	-	168,835	151,069
Deferred developer's fee	15	-	-	-	389,306	21,163	(410,469)	-	-
Notes payable-net of current portion	Sched 6	1,364,536	-	-	429,000	392,132	-	2,185,668	2,250,746
Deposits held for tenants	11	24,749	2,919	3,260	5,800	14,600	-	51,328	39,866
Other Deposits		3,000	-	-	-	-	-	3,000	3,000
Long-Term Development Controlled Affiliate Liabilities									
Sponsor loan payable	4	-	-	-	419,751	3,795,085	(4,214,836)	-	-
Sponsor loan interest payable	4	-	-	-	58,872	1,480,548	(1,539,420)	-	-
Total Long-Term Development Controlled Affiliate Liabilities		-	-	-	478,623	5,275,633	(5,754,256)	-	-
Total Liabilities		1,705,740	20,054	38,337	1,539,175	5,889,642	(6,306,719)	2,886,229	3,003,269
NET ASSETS									
Net Assets Without Donor Restrictions									
Unrestricted, undesignated		12,781,138	-	-	-	-	-	12,781,138	12,531,813
Capital, General Partner-controlled affiliates	Sched 4	-	-	-	806,399	293,111	-	1,099,510	1,099,573
Capital, Limited Partner, net	Sched 4	-	-	-	2,755,166	3,067,643	-	5,822,809	6,449,745
Investment in affiliates	1-G, 1-H	1,611,263	-	-	-	-	(1,099,510)	511,753	511,779
Investment in property and equipment, net of related debt	Sched 5, 6	938,187	-	-	4,184,332	4,396,405	-	9,518,924	10,125,418
Investment in property and equipment - controlled affiliates offset	Sched 5, 6	-	-	-	(4,184,332)	(4,396,405)	-	(8,580,737)	(9,095,347)
Total Net Assets Without Donor Restrictions		15,330,588	-	-	3,561,565	3,360,754	(1,099,510)	21,153,397	21,622,981
Net Assets With Donor Restrictions									
Investment in property and equipment	Sched 5	-	764,852	1,640,897	-	-	-	2,405,749	2,489,355
Other net assets without donor restrictions	18	-	62,817	(2,276)	-	-	-	60,541	110,509
Total Net Assets With Donor Restrictions		-	827,669	1,638,621	-	-	-	2,466,290	2,599,864
Total Net Assets		15,330,588	827,669	1,638,621	3,561,565	3,360,754	(1,099,510)	23,619,687	24,222,845
Total Liabilities and Net Assets		\$ 17,036,328	847,723	1,676,958	5,100,740	9,250,396	(7,406,229)	26,505,916	27,226,114

See the independent auditor's report.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidating Schedule of Activities of Consolidated Corporations
For The Year Ended December 31, 2020, With Comparative Totals For 2019

	Supportive Housing Coalition	AMHHC Project I	Vista Gallinas	Chuska Apartments Limited Partnership	Downtown 700 @ 2nd	Eliminations	Sched 3 2020 Total	2019 Total
REVENUE AND SUPPORT								
Revenue								
Rental and management income	\$ 715,824	46,744	37,028	174,860	468,571	(57,055)	1,385,972	1,286,342
Program income	320,862	-	-	-	-	-	320,862	394,851
Investment income	35	25	5	7	205	-	277	617
Fundraising/event income	21,750	-	-	-	-	-	21,750	39,634
Less: fundraising/event expenses	(1,625)	-	-	-	-	-	(1,625)	(3,645)
Net fundraising revenue	20,125	-	-	-	-	-	20,125	35,989
Gain on disposal	-	-	-	-	-	-	-	-
Other income	-	349	3,804	3,492	18,144	-	25,789	3,328
Total Revenue	1,056,846	47,118	40,837	178,359	486,920	(57,055)	1,753,025	1,721,127
Support								
Operational grants and programs	3,354,702	87,150	70,821	78,054	33,667	-	3,624,394	3,198,826
Contributions	109,320	-	-	-	-	-	109,320	55,222
Contributions in-kind	45,384	-	-	-	-	-	45,384	198,454
Total Support	3,509,406	87,150	70,821	78,054	33,667	-	3,779,098	3,452,502
Total Revenue and Support	4,566,252	134,268	111,658	256,413	520,587	(57,055)	5,532,123	5,173,629
EXPENSES BEFORE DEPRECIATION AND AMORTIZATION								
Program								
Property Management	548,109	132,149	110,245	259,435	621,537	(210,353)	1,461,122	1,679,631
Housing Program	3,303,365	-	-	-	-	-	3,303,365	3,110,869
Total Programs	3,851,474	132,149	110,245	259,435	621,537	(210,353)	4,764,487	4,790,500
Resource Development	106,441	-	-	-	-	-	106,441	179,281
General and administrative	641,939	-	-	-	-	-	641,939	353,991
Total Expenses Before Depreciation and Amortization	4,599,854	132,149	110,245	259,435	621,537	(210,353)	5,512,867	5,323,772
Change in Net Assets Before Development Controlled Affiliates Revenue, Depreciation and Amortization, and Unusual Items								
	(33,602)	2,119	1,413	(3,022)	(100,950)	153,298	19,256	(150,143)
Property Management-depreciation and amortization	154,167	28,174	55,432	245,279	277,748	-	760,800	760,077
General and administrative-depreciation	-	-	-	-	-	-	-	3,910
Total Depreciation and Amortization	154,167	28,174	55,432	245,279	277,748	-	760,800	763,987
DEVELOPMENT AFFILIATES REVENUE								
Development controlled affiliates interest loan income	291,621	-	-	-	-	(153,235)	138,386	139,682
Change in net assets	103,852	(26,055)	(54,019)	(248,301)	(378,698)	63	(603,158)	(774,448)
Net assets, beginning of year	15,226,736	853,724	1,692,640	3,809,866	3,739,452	(1,099,573)	24,222,845	24,997,293
Net assets, end of year	\$ 15,330,588	827,669	1,638,621	3,561,565	3,360,754	(1,099,510)	23,619,687	24,222,845

See the independent auditor's report.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidating Schedule of Changes In Partners' Equity For Limited Partnerships
For The Year Ended December 31, 2020, With Comparative Totals For 2019

Sched 4

CHUSKA APARTMENTS LIMITED PARTNERSHIP

	<u>General Partner</u> Supportive Housing Coalition of New Mexico	<u>Limited Partner</u> Enterprise Housing Alliance Fund II, LP	Total
Percentage of Ownership	0.01%	99.99%	100.00%
Partner's Equity at December 31, 2018	\$ 806,453	3,290,901	4,097,354
Net income (loss)	(29)	(287,459)	(287,488)
Partner's Equity at December 31, 2019	806,424	3,003,442	3,809,866
Net income (loss)	(25)	(248,276)	(248,301)
Partner's Equity at December 31, 2020	\$ <u>806,399</u>	<u>2,755,166</u>	<u>3,561,565</u>

DOWNTOWN @700-2nd LIMITED PARTNERSHIP

	<u>General Partner</u> Supportive Housing Coalition of New Mexico	<u>Limited Partner</u> Enterprise RB Fund I, LP	Total
Percentage of Ownership	0.01%	99.99%	100.00%
Partner's Equity at December 31, 2018	\$ 293,196	3,920,958	4,214,154
Net income (loss)	(47)	(474,655)	(474,702)
Partner's Equity at December 31, 2019	293,149	3,446,303	3,739,452
Net income (loss)	(38)	(378,660)	(378,698)
Partner's Equity at December 31, 2020	\$ <u>293,111</u>	<u>3,067,643</u>	<u>3,360,754</u>

TOTAL

Partner's Equity at December 31, 2018	\$ 1,099,649	7,211,859	8,311,508
Net income (loss)	(76)	(762,114)	(762,190)
Partner's Equity at December 31, 2019	1,099,573	6,449,745	7,549,318
Net income (loss)	(63)	(626,936)	(626,999)
Partner's Equity at December 31, 2020	\$ <u>1,099,510</u>	<u>5,822,809</u>	<u>6,922,319</u>

See the independent auditor's report.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Schedule of Property and Equipment
For The Year Ended December 31, 2020

Sched 5

	<u>2019</u>	<u>Additions</u>	<u>Deletions</u>	<u>2020</u>
SHC				
Land	\$ 280,958	-	-	280,958
Building and building improvements	4,043,948	-	-	4,043,948
Furniture and equipment	50,076	-	(835)	49,241
Total Property and Equipment	4,374,982	-	(835)	4,374,147
Less accumulated depreciation	(1,852,279)	(154,167)	835	(2,005,611)
Total Property and Equipment, net	2,522,703	(154,167)	-	2,368,536
Project I				
Land	217,714	-	-	217,714
Land improvements	24,508	-	-	24,508
Building	978,201	-	-	978,201
Total Property and Equipment	1,220,423	-	-	1,220,423
Less accumulated depreciation	(427,398)	(28,173)	-	(455,571)
Total Property and Equipment, net	793,025	(28,173)	-	764,852
Vista Gallinas				
Land	100,292	-	-	100,292
Land improvements	26,603	-	-	26,603
Building	2,094,233	-	-	2,094,233
Total Property and Equipment	2,221,128	-	-	2,221,128
Less accumulated depreciation	(524,799)	(55,432)	-	(580,231)
Total Property and Equipment, net	1,696,329	(55,432)	-	1,640,897
Chuska				
Land	274,856	-	-	274,856
Building and building improvements	7,715,712	-	-	7,715,712
Furniture and fixtures	55,759	-	(33,825)	21,934
Total Property and Equipment	8,046,327	-	(33,825)	8,012,502
Less accumulated depreciation	(2,771,269)	(241,975)	33,825	(2,979,419)
Total Property and Equipment, net	5,275,058	(241,975)	-	5,033,083
Downtown @ 700-2nd				
Land	1,065,000	-	-	1,065,000
Building and building improvements	10,342,310	-	-	10,342,310
Furniture and fixtures	21,202	-	-	21,202
Total Property and Equipment	11,428,512	-	-	11,428,512
Less accumulated depreciation	(2,572,300)	(272,590)	-	(2,844,890)
Total Property and Equipment, net	8,856,212	(272,590)	-	8,583,622
Total				
Total Property and Equipment	27,291,372	-	(34,660)	27,256,712
Less accumulated depreciation	(8,148,045)	(752,337)	34,660	(8,865,722)
Total Property and Equipment, net	\$ 19,143,327	(752,337)	-	18,390,990

See the independent auditor's report.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Schedule of Property and Equipment, Continued
For The Year Ended December 31, 2020

Sched 5 Cont.

<u>Description</u>	<u>Type of Property</u>	<u>Historical Cost Basis</u>
SHC Property and Equipment		
5817 West Central	Apartments	\$ 457,635
1313 Wellesley	Apartments	777,215
Sunport	Apartments	3,090,057
SHC Property and Equipment	Furniture and Equipment	49,240
Total SHC Property and Equipment		<u>4,374,147</u>
Project I Property		
5901 Redlands	Apartments	1,220,423
Vista Gallinas		
Vista Gallinas Gallup Property	Apartments	2,221,128
Chuska Limited Partnership		
Chuska Apartments	Apartments	8,012,502
Downtown @ 700 - 2nd Limited Partnership		
Downtown @700 -2nd Apartments	Apartments	<u>11,428,512</u>
Total Property and Equipment By Project		<u>\$ 27,256,712</u>

See the independent auditor's report.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Schedule of Long-Term Debt
For The Year Ended December 31, 2020, With Comparative Totals For 2019

Sched 6

	2020	2019
SHC	\$ 791,226	835,301
<p>Note payable in the original amount of \$1,081,597 from Wells Fargo Bank, secured by building. Interest at 4.970%. The note is collateralized on real property located at 1301 Wellesley SE. This note is payable in 120 monthly installments of \$7,109 with a maturity date of March 25, 2023.</p>		
Less current portion	(47,051)	(44,810)
Long-term portion	\$ 744,175	790,491
SHC	\$ 597,750	597,750
<p>Two loans payable in the original amount of \$222,750 and \$375,000 from Community Area Resource Enterprise, Inc. related to the Chuska project. Interest on the outstanding unpaid balance will accrue at an interest rate of 1% per annum, compounded annually. If not paid sooner, the entire outstanding balance of the principal sum and all accrued and unpaid interest thereon will be immediately due and payable on March 1, 2039.</p>		
Less current portion	-	-
Long term debt	\$ 597,750	597,750
SHC	\$ 41,373	59,581
<p>Note payable in the original amount of \$91,577 due to Albuquerque Health Care for the Homeless, secured by Sunport Plaza Apartments' land and building. Interest at 3%. This note is payable in full of its outstanding balance at February 16, 2023.</p>		
Less current portion	(18,762)	(18,208)
Long term debt	\$ 22,611	41,373
Chuska	\$ 189,000	189,000
<p>Note payable in the amount of \$189,000 due to Community Area Resources Enterprise, Inc. (Care 66). The amount originally came from New Mexico Mortgage Finance Authority. Interest at 3%. The note is payable out of surplus cash and is due in 2049.</p>		
Less current portion	-	-
Long term debt	\$ 189,000	189,000
Chuska	\$ 240,000	240,000
<p>Note payable in the amount of \$240,000 from New Mexico Finance Authority. Interest is payable monthly at 1%. The note is payable out of surplus cash and is due in 2047.</p>		
Less current portion	-	-
Long term debt	\$ 240,000	240,000

See the independent auditor's report.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Consolidated Schedule of Long-Term Debt, Continued
For The Year Ended December 31, 2020, With Comparative Totals For 2019

Sched 6 Cont.

	2020	2019
Downtown	\$ 392,132	392,132
Notes payable in the amount of \$401,044 with New Mexico Mortgage Finance Authority Tax Credit Assistance Program. Borrower promises to pay one-forty-fifth (1/45) of principal balance plus all accrued interest as of April 1, 2012. Beginning on April 1, 2013, borrower shall make 44 equal payments of principal and interest. Maturity Date is April 1, 2056. Interest is at 1% per annum. The note is only payable when a cash surplus exists.		
Less current portion	-	-
Long term debt	392,132	392,132
Total long-term debt including current portion	\$ 2,251,481	2,313,764
Less total current portion	(65,813)	(63,018)
Total Long-term debt	\$ 2,185,668	2,250,746

Loan maturities for each of the five years subsequent to December 31, are as follows:

	Total
2021 \$	84,575
2022	68,766
2023	685,261
2024	-
2025	-
Thereafter	1,412,879
\$	2,251,481

See the independent auditor's report.

INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors of
Supportive Housing Coalition of New Mexico and Affiliates
Albuquerque, New Mexico

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of the Supportive Housing Coalition of New Mexico and Affiliates (the Corporation), all of which are under common control and common management, and consist of a nonprofit organization, two nonprofit affiliates, and two limited partnerships, which comprise the consolidated statement of financial position as of December 31, 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 11, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any

June 11, 2021

Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*, continued

deficiencies in internal control that we consider to be material weaknesses. We did identify a certain deficiency in internal control, described in the accompanying schedule of findings and questioned costs, that we consider to be a significant deficiency: 2020-002 [2018-007].

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed an instance of noncompliance or other matters that is required to be reported under *Government Auditing Standards* and which is described in the accompanying schedule of findings and questioned costs as item: 2020-001 [2017-001].

Supportive Housing Coalition's Response to Findings

The Corporation's responses to the findings identified in our audit are described in the accompanying schedule of findings and questioned costs. The Corporation's responses were not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on them.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Hinkle & Landers, P.C.

Hinkle + Landers, P.C.

Albuquerque, NM

June 11, 2021



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors of
Supportive Housing Coalition of New Mexico and Affiliates
Albuquerque, New Mexico

Report on Compliance for Each Major Federal Program

We have audited the Supportive Housing Coalition of New Mexico and Affiliates' (collectively referred to as "the Corporation") compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of the Corporation's major federal programs for the year ended December 31, 2020. The Corporation's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Corporation's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 *U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Corporation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Corporation's compliance.

Opinion on Each Major Federal Program

In our opinion, the Corporation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2020.

Other Matters

The results of our auditing procedures disclosed an instance of noncompliance, which is required to be reported in accordance with the Uniform Guidance and which is described in the accompanying schedule of findings and questioned costs as item: 2020-001 [2017-001]. Our opinion on each major federal program is not modified with respect to this matter.

The Corporation's response to the noncompliance findings identified in our audit is described in the accompanying schedule of findings and questioned costs. The Corporation's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

Report on Internal Control Over Compliance

Management of the Corporation is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Corporation's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness* in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any

Independent Auditor's Report On Compliance For Each Major Program And On Internal Control Over Compliance Required By The Uniform Guidance, continued

June 11, 2021

deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Hinkle & Landers, P.C.

Hinkle + Landers, P.C.

Albuquerque, NM

June 11, 2021

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Summary of Auditor's Results
For The Year Ended December 31, 2020

SECTION I—SUMMARY OF AUDITOR'S RESULTS

Financial Statements

Type of auditor's report issued Unmodified

Internal control over financial reporting:

Material weakness(es) identified? Yes No

Significant deficiency(ies) identified that are not considered to be a material weakness(es)? Yes No

Noncompliance material to the financial statements noted? Yes No

Federal Awards

Internal control over major programs:

Material weakness(es) identified? Yes No

Significant deficiency(ies) identified that are not considered to be a material weakness(es)? Yes No

Type of auditor's report issued on compliance for major programs Unmodified

Any audit findings disclosed that are required to be reported in accordance with section 2 CFR section 200.516(a) Yes No

Identification of major programs:

CFDA Number(s)	Name of Federal Programs or Cluster	Funding Source
14.181	Supportive Housing for Persons with Disabilities	U.S. Dept. of HUD

Dollar threshold used to distinguish between type A and type B programs: \$750,000

Auditee qualified as low-risk auditee? Yes No

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Schedule of Findings and Questioned Costs
For The Year Ended December 31, 2020

SECTION II AND III- FINANCIAL STATEMENTS AND FEDERAL AWARD FINDINGS

Finding #	Description	Current and Prior Year Findings	Type of Finding*	Responsible Entity
<u>Prior Year Findings</u>				
2018-001	FINANCIAL CLOSE AND REPORTING	Resolved	B	Chuska
2018-002	FINANCIAL CLOSE AND REPORTING	Resolved	B	Downtown
<u>Current Year Findings</u>				
2020-001 [2017-001]	REPLACEMENT RESERVE REQUIREMENTS	Repeated/ Modified	F	Vista Gallinas
2020-002 [2018-007]	FINANCIAL CLOSE AND REPORTING	Current	B	SHC

* Legend for Type of Findings

- A. Material Weakness in Internal Control Over Financial Reporting
- B. Significant Deficiency in Internal Control Over Financial Reporting
- C. Finding That Does Not Rise to the Level of a Significant Deficiency (Other Matters)
Involving Internal Control Financial Reporting
- D. Material Weakness in Internal Control Over Compliance of Federal Awards
- E. Significant Deficiency in Internal Control Over Compliance of Federal Awards
- F. Instance of Noncompliance related to Federal Awards

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Schedule of Findings and Questioned Costs
For The Year Ended December 31, 2020

Prior Year Findings

None

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Schedule of Findings and Questioned Costs
For The Year Ended December 31, 2020

Current Year Findings

2020-001 [2017-001] – Replacement Reserve Requirements (Vista Gallinas)

Type of Finding: (F) Instance of Noncompliance related to Federal Awards

Federal Program Information:

Funding Agency: U.S. Dept. of Housing and Urban Development
Title: Supportive Housing for Persons with Disabilities (Section 811)
CFDA Number: 14.181

Statement of Condition

The replacement reserve's monthly deposits of \$858 (\$10,296 yearly) were not transferred into the account as required by HUD resulting in a deficit of \$6,792.

Criteria

Per the HUD compliance supplement; Owners shall establish and maintain a replacement reserve to aid in funding extraordinary maintenance and repair and replacement of capital items. The replacement reserve funds must be deposited in a federally insured depository in an interest-bearing account. All earnings including interest on the reserve must be added to the reserve. An amount as required by HUD will be deposited monthly in the reserve fund (Regulatory Agreement, item 5 (a)). All disbursements from the reserve must be approved by HUD (24 CFR section 891.405). The minimum balance set by HUD is \$20,592 with monthly deposits of \$858.

Cause

Operating cash-flow was not sufficient to support the deposits to the replacement reserve account and attempts to have the deposit requirement decreased were unsuccessful.

Effect

Not adhering to HUD policy could result in loss of future funding as well as repayment of any funds already received.

Recommendation

HUD policies should be reviewed and adhered to.

View of Responsible Officials and Corrective Action Plan

Operating cash-flow was not sufficient in prior years to support the deposits to the replacement reserve. The organization did determine that the rent amounts charged had not been increased in three years, so the organization sought approval to increase rental amounts. This approval was received and effective October 2019. This has resulted in healthier cashflow. We thought the 2020 required deposits were made before 12/31/2020. Unfortunately, staff mistakenly counted a repayment to the account for a previously approved withdrawal as part of the 2020 required deposit calculation. The remaining corrective 2020 required deposit amount was made in April 2021 to correct the shortfall. In addition, the 2021 required deposit was also made in April 2021, bringing the balance to \$40,040, so this finding can be resolved for 2021. The organization will review

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Schedule of Findings and Questioned Costs
For The Year Ended December 31, 2020

approved rental amounts annually and seek annual approval for higher rental rates, when appropriate to keep cashflow moving in a positive trend.

Corrective Action Plan Timeline

The correction has already been made in April 2021.

Designation of Employee Position Responsible for Meeting Deadline

Associate Executive Director

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Schedule of Findings and Questioned Costs
For The Year Ended December 31, 2020

2020-002 [2018-007] - Financial Close and Reporting (SHC)

Type of Finding: (B) Significant Deficiency in Internal Control Over Financial Reporting

Statement of Condition

SHC has not implemented effective financial close and reporting process controls for the year ended December 31, 2020. The financial close should include but not be limited to:

- Identifying all sources of financial and non-financial data (routine and nonroutine events and transactions) that will be needed in order to maintain and systematically adjust SHC's general ledger.
- Establishing and implementing procedures and records to initiate, authorize, record process, correct, transfer to the general ledger, and report SHC's transactions.
- Monitoring assigned personnel are completing their task timely and accurately.

Areas that required proposed audit adjustments are as follows:

- Net adjustment to revenues \$(198,270)
- Net adjustment to expenses \$26,932
- Net adjustment to accrued payables and other liabilities \$18,105
- Net adjustment to prepaid expenses \$5,900
- Net adjustment to receivables \$134
- Net adjustment to due to/from affiliates \$164,060
- Net adjustment to debt \$(3,409)

Criteria

There are several key underlying accounting standards related to an organization designing and implementing an effective financial close and reporting process. Auditors are required to identify and communicate internal weaknesses according to AU-C 265 "Communicating Internal Control Related Matters Identified in an Audit". The following are a few concepts associated with this standard:

- The auditor cannot be part of a client's internal control because becoming part of a client's internal control impairs auditor independence;
- The auditor's work is independent of the client's internal control over financial reporting, and the auditor cannot be a compensating control for the client; and
- A system of internal control over the financial reporting does not stop at the general ledger – it includes controls over the presentation of the financial statements.

The Financial Close is considered a significant process of internal control and should be performed by SHC's staff.

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Schedule of Findings and Questioned Costs
For The Year Ended December 31, 2020

Cause

Although significant improvement has been made each year, due to the COVID pandemic, the Finance team has been overloaded with pandemic-related support work for other departments during 2020 and early 2021. The necessary training for some of the team was delayed, resulting in entries made to incorrect accounts. This delayed training will be conducted in 2021 for a much stronger 2021 fiscal year close

Effect

A significant number of adjustments related to weak financial close procedures can result in the delayed completion of the audit, audit findings, and loss/delay of grant funding.

Recommendation

Although significant progress has been made, SHC should continue to implement procedures to ensure proper monthly/quarterly and year-end/financial close to its accounts.

View of Responsible Officials and Corrective Action Plan

The COVID-19 pandemic severely curtailed the year-end audit workflow momentum that was in progress for this entity. With a small organizational staff size, most of the finance team had to be diverted to find and implement technological solutions to allow all staff to work remotely and communicate with each other under the state's social distancing work mandates. The further refinement of the month-end checklist, month-end close process and internal procedures, established before and during this audit period, allow for improved oversight, and fewer, insignificant audit adjustments in the future, and improve monthly financial reporting in preparation for the year-end audit process.

The process improvement made during 2020 were:

- The month-end checklist developed in the prior year, was revised and improved in June 2020, and the Finance Team fully trained on balance sheet reconciliations in as of July 2020. Quarterly YTD reconciliations have been completed since September 2020.
- The improved Gross Rent Potential has been in place since mid-2019 and was much smoother for the 2020 audit.
- The Accounts Receivable and Accounts Payable year-end process was established; however, full team training was delayed by needed, non-financial COVID pandemic work. Progress on this area will resume for the 2021 fiscal year. This caused training gaps, which will be addressed in 2021.
- Documentation of Daily Standard Operating Procedures for the Finance Team were drafted, but full documentation and implementation were delayed due to the team diversion to needed, non-financial COVID pandemic work.
- Most PBC list items for each entity were uploaded to the audit portal by February 15th, which allowed the auditors to complete their work in a more timely manner from prior year.

Corrective Action Plan Timeline

The corrective action was completed by the end of June 2021:

SUPPORTIVE HOUSING COALITION OF NEW MEXICO AND AFFILIATES
Schedule of Findings and Questioned Costs
For The Year Ended December 31, 2020

- The month-end checklist will be further refined to add steps to more closely scrutinize grant revenue codes to ensure that revenue is recorded correctly between entities and associated transfers made in a timelier manner. This will ensure that team knowledge can be reviewed and enhanced during 2021 and the associated entries are completed before the end of the fiscal year
- The Finance Team staff will begin monthly balance sheet reconciliations, rather than quarterly reconciliations completed in 2020.
- The monthly balance sheet reconciliation will be expanded to include monthly reconciliation of grant revenue, to ensure that grant revenue is recorded in the proper entity each month, rather than at the end of a quarter or fiscal year.
- The Gross Rent Potential will be revisited to identify and establish any additional improvement steps to make the monthly quarterly and year-end processes smoother.
- The Accounts Receivable and Accounts Payable year-end process will be reviewed again and further process refinement made to ensure timely year-end entries. For 2020, each Finance staff member was solely responsible for the 2020 year-end audit close of at least one entity, to be utilized as an on-the-job training exercise to further cement the acceptable accounting principle in this area. As part of this process, training gaps for some team members were identified. This training gaps will be addressed by September 2021.
- A monthly team review meeting will be established by July 2021 to go over all entries for the prior month process together to scrutinize. These meetings will allow all team members to cross-train, and correct issues during that meeting. This will lead to a much smoother 2021 audit process.

Designation of Employee Position Responsible for Meeting Deadline

Associate Executive Director